

# NO TAX ON JOBS - RECOVERY NOW!

Dear Mayor Jenny Durkan and City Councilmembers,

We are writing today to implore you to take a responsible approach to our region's economy as we pivot to economic recovery once our Stay Home, Stay Healthy efforts begin drawing down. The introduction of a new tax on jobs at this period of heightened economic fragility could harm the livelihoods of those of us in the business community that have dedicated our professional lives to creating companies that serve our community and our employees.

Daily reports on COVID-19 indicate a flattening curve of infection as our collective social distancing and stay-at-home practices reduce the number of interactions that spread the disease. Unfortunately, those practices have also decimated the region's economy, producing unprecedented spikes in unemployment and a growing list of businesses that will be closing their doors for good. At this time when jobs are needed more than ever, the last thing our leaders should be doing is promoting policies that threaten employers.

Councilmember Sawant's proposed new tax on Seattle jobs is poorly timed and dangerous on many levels. Not only would it be the largest single tax increase in Seattle's history and 10 times larger than 2018's failed head tax proposal, it comes at a time when we're starting to see unemployment hit double digits locally. The proposal targets more than 800 of the city's employers who are responsible for over half of all jobs in Seattle. But the impacts won't stop there.

This tax would create a ripple effect of harm on Seattle, threatening those with the least margin for injury – Seattle's small businesses. The negative impacts caused by such a measure would far outstrip the revenue it would produce at a time when our priority should be securing aid from the state and federal government. This type of ill-conceived tax policy will delay our recovery, further deepening city revenue shortfalls. The quickest way to improve our economy and solve the city's financial situation is to get people back to work.

In order to get jobs growing to rebuild the city's revenue stream, we suggest these priorities for action:

- Invest in our public works to improve infrastructure and stimulate the building industry.
- Grant targeted regulatory relief that will reduce operating costs for small businesses and speed the opening of Main Street businesses.
- Expedite building permits to stimulate housing starts and small business improvements. Control the budget to ensure limited tax dollars produce the most benefit for those in need and a robust economic recovery.
- Increase public safety to restore public confidence and reduce losses to small businesses from theft and public nuisance.
- Empower our neighborhood small business districts with grant support and increased collaboration on recovery.
- Provide utility rate relief by freezing rates and establishing payment plans for delinquent accounts.

As a city, we took on containment and mitigation of COVID-19 by accepting our collective responsibility to stay home and distance socially. In the weeks ahead, we must also accept the economic recovery of this region as a collective responsibility requiring the highest levels of collaboration and coordination.

We are ready to partner with our elected officials so that jobs are growing and revenue is flowing. We urge you not to derail our recovery with punitive policies. Let's work together to promote a strong and swift economic recovery for all.

Sincerely,

Megan Helmer, Owner  
Mighty-O Donuts

Cristy Smith, General Manager  
Crowne Plaza Hotel Seattle

Bill Weise, General Manager  
Silver Cloud Hotel - Seattle Stadium

Amanda Parsons, General Manager  
Thompson Hotel Seattle

Jeffrey S Lyon, Chairman & CEO  
Kidder Mathews

Bill Weisfield, Principal  
Elliott Bay Asset Solutions

Rick Yoder, Owner  
Wild Ginger /Triple Door

Timothy Carter Sr, Business Manager  
Smart Sheet Metal Workers Local 66

Cary and Kevin Clark, Chief Strategy Officer /  
President & CEO  
Argosy Cruises

Kirsten Curry, CEO  
Leading Retirement Solutions

Keith Weir, Political Director  
IBEW Local 46

Diane Holliday Germain, General Manager  
The Westin Seattle

Jon Scholes, President & CEO  
Downtown Seattle Association

Monisha Singh, Executive Director  
Chinatown-ID Business Improvement Area

Courtney Wallace, Regional Director, Public  
Affairs  
BNSF Railway

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Seattle Metro Chamber

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WTIA

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Trades Council

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NBBJ

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Seattle Building Trades

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Mek Consulting / K&C Consulting

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Herban Feast Catering & Events

John Schoettler, Vice President Global Real  
Estate And Facilities  
Amazon

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Renaissance Seattle Hotel

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Clearpath Partners

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Katherine Dee, Owner  
Glow Medispa

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Builders' Hardware And Supply Co., Inc.

Aaron Davis, Vice President And Owner  
Builders' Hardware & Supply

Clifton Tedrick, Senior Vice President  
Builders Hardware Supply

Steve Dunnington, Accountant  
Haggard Childcare Management

Tim Burgess  
Former Seattle City Council Member & Interim  
Mayor

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Builders' Hardware

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TFWB Engineers

Kevin Wartelle, Vice President  
TFWB Engineers

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Queen Anne Chamber Of Commerce

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Ethnic Chambers Of Commerce Coalition

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Zoey Minkove, President  
Fox's Seattle

Tim Miyamoto, Director Of Finance  
Renaissance Seattle Hotel

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Remo Inc.Dba Row House West Seattle

Bennett Michaelson, Plant Manager  
Ardagh Group – Seattle

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Annie's Nannies, Inc.

Mel Simburg, Partner  
Simburg Ketter

Tom Graff  
Belltown United

Amy Shaftel, General Manager  
Seattle Yacht Club

Brian Carter, CEO  
Integrus Architecture

Sara Nelson, Co-Founder/Owner  
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Small Business Consultant

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Development  
PCL Construction Services Inc.

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Resident

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Schwartz Brothers Restaurants

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Self-Employed

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HB Management LLC

Misty Fisher, Operations And Admin Manager  
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Skanska  
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JLL

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Washington Athletic Club

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Resident

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First Tech Federal Credit Union

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Repair Revolution

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Brand|Pride

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Derosier Design

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General Counsel  
Seattle Mariners

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Sound

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Resident

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Tomboyx

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Retired/Business Consultant

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Management  
Seattle Pacific University

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CA Stanford Public Affairs

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Dml Insurance Services

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Resident

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Opcmia 528

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Resident

Greta Levinson, RN  
Personal Opinion

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Windermere

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Resident

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Momentum Indoor Climbing – Sodo

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Dakota Street Properties

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IBEW Local 46  
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Resident

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IBEW Local 46  
Karen Lane  
Resident

Christopher Kane  
Resident

Athima Chansanchai  
Corporate Writer

Michael E Miller  
Resident

Ken Johnson  
Resident

Marc Cummings, Vice President, Public Policy  
& External Relations  
Life Science Washington

Kevin Thomas, Business Agent  
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Schuchart

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Retired

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Unico Properties Llc

Vipul Shah, Vp Finance  
Ondine Research Laboratories, Inc

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Unico Properties, LLC

Keith Dahlenburg, Vice President Of  
Operations  
Pacific Building Services

Ron Carozza, CEO  
C3 Research

Addie V Calkin, Property Manager  
Unico Properties

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Mv Dirt Rider Club

Sam Hem, Business Representative  
Smart Sheet Metal Workers Local 66

Kelli Nikel  
Hr Business Partner

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Hermanson Company

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IBEW Local 46

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Resident

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Principal  
Hermanson

Ricky Campbell, Field Representative  
U.A. Local 699

Bud Allbery, Business Manager  
IBEW Local 46

Lee Chain, Northwest Territory Manager  
HKA Elevator Consulting, Inc.

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Ti Engineer

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Resident

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Manager  
Washington Holdings

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Smart Sheet Metal Workers Local 66

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The Part Works, Inc.

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Resident

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Citizen Of Seattle46

Matthew Yalowicki, Organizer  
IBEW Local 46

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Iasis Molecular Sciences

John Howgate, President  
Pacific Building Services, Inc.

Cris Nielsen, CSO  
Gateway Construction Services

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Resident

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Citizen Of Seattle

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Resident

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Resident

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Resident

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Northwest Security Services, Inc.

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Avara Construction

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Benaroya Research Institute

Mike Young, Building Operations Manager  
Washington Athletic Club

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Local Union #86

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Montlake Resident

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Ironworkers Local 86

Bryan Pat Johnson, Business Agent/  
Organizer  
Ironworkers Local 86

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Resident

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Resident

Alan Byar  
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Smart Sheet Metal Workers Local 66

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Heather Kurtenbach, Business Agent/Political  
Director  
Ironworkers Local 86

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Retired

Robert And Karen Felton  
Retired

Heidi Turner, Principal  
Blanton Turner

Tom Matula, President & CEO  
Matchstick Technologies, Inc.

Megan Furstenberg  
BOMA/Seattle-King County

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Tamra Godfrey, HR Director  
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Diego G Hernandez, Metal Worker  
Smart Sheet Metal Workers Local 66

Paul Thomas Mullally, Executive Administrator  
Western WA Sheet Metal JATC

Derek Patches, Business Agent  
Ironworkers Local 86

Linda Hoffner, Senior Property Manager  
Unico Properties, LLC

Brian Buckland, Senior Investment Manager  
Schnitzer West, LLC

Michael Jeffrey Niederle, Journeyman  
Cement Masons Local 528

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Steve Sundquist  
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Paul England  
Ironworkers Local 86

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Fana Group of Companies

Meg O'Connor, Partner  
Bannecker Public Affairs

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Sean Woerman, Senior Account Manager  
Lydig Construction

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Resident

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Taylor Made Concrete LLC

Johann Gutierrez, Director  
Oldcastle Infrastructure

Karen L. Benoit, Senior Vice President  
Kidder Matthews

Alejandro Crisafi, Owner  
FIT36 Ballard

Randy Orozco  
Resident

Jim Wilde, HR Manager  
Gary Merlino Construction

Craig Barwell  
Resident

Kent Hinds  
Resident

Peter Giese  
Resident

Kimberlee Baker  
Resident

Barbara H. Stephanus  
Resident



Erin Goebel, Senior Project Engineer  
General Contractor

JB Gibson, Project Manager  
Westlake Consulting Group

Ian Eisenberg, President  
Uncle Ike's

Philip White  
Resident

Susan Mersereau  
Resident

Joe Keiser, President  
Herzog Glass

Dawn Elizabeth Stephens  
Resident

Carolyn Cohen  
Resident

Paul Suzman, Owner  
OfficeLease

Jonathan Sigmund, Senior Project Executive  
MacDonald-Miller

Susan Kimball, Health & Safety  
Instructor/Industrial Hygienist  
Wood Environment & Infrastructure Solutions

Darin Postma, Principal  
Riverside Steel

Andrea M. Watson  
Resident

Gunner Schubert, Manager  
Riverside Steel

David Groff, Partner  
Groff Murphy, LLC

Kate Haase  
Resident

Rob Scott, CEO  
Scott Coatings

Earl Lasher, Co-Owner  
Ray's Boathouse  
Maureen Sharma  
Resident

Dean Hudgins, Owner  
Future Primitive Brewing

Karen Daubert  
Resident

Robert Darek White  
Resident

Paul Tannehill  
Resident

Timothy Schubert, Principal  
Riverside Steel

Brad Middleton, Director of Engineering  
Urban Renaissance Group

Tom Tierney  
Resident

Claudia Ciprut, Speech Language Pathologist  
Speech Services Inc.

Warren Lyle Johnson, Director of Business  
Development  
Walsh Group

Sandra Allen, CFO  
Hunters Capital

Nadeem Ismail, President  
ECIZGU

Angela White, Marketing Manager  
Holmberg Mechanical

Sarah Mack  
Resident

Jerry Finrow  
Resident

Tamara G. Marson  
Resident

Laura Peterson  
Resident

Mary Alberg  
Resident

Barbara Malone  
Resident

Travis Elliott, Business Representative  
Smart Sheet Metal Workers Local 66

Marjorie Raunig  
Resident

Robert Hash, President  
Viking Automatic Sprinkler Company

Alex Berg  
Resident

Tricia McLean  
Resident

Jason McDonald, Director of Preconstruction  
Hermanson Company

Seth Hein  
Resident

Katherine Claypool  
Resident

Victoria Romoth  
Resident

Chris Grounds, Sheet Metal Worker  
Smart Sheet Metal Workers Local 66

Nancy Locke  
Resident

Joshua Buckley, Apprentice  
Smart Sheet Metal Workers Local 66

Eric Anderson  
Resident

Michael E. Harper, Mechanic  
Smart Sheet Metal Workers Local 66

H. Pike Oliver  
Resident

Peter Hatton, Vice President  
Steel Encounters

Buck Ferguson  
Resident

Nathan Waagen, Superintendent  
Smart Sheet Metal Workers Local 66

Kaley Rhode  
Resident

Bryan Roberts  
Resident

Michelle J. Willems  
Resident

Craig Erkelens  
Resident

Lisa Elliott, Business Representative  
Smart Sheet Metal Workers Local 66

Aric Todd, Journeyman Sheet Metal Worker  
Smart Sheet Metal Workers Local 66

Joel Goolsby  
Resident

Jack McCullough, President  
McCullough Hill Leary, PS

Keith Anderson  
Resident

George L. Rodriguez, Sheet Metal Worker  
Smart Sheet Metal Workers Local 66

Bryan Zagers, Principal  
Coughlin Porter Lundeen

Ann Treanor Miska  
Resident

Alyse Elliott, Student  
Smart Sheet Metal Workers Local 66

Andy Wattula  
Hudson Pacific Properties

Jacob Millspaugh, Journeyman  
Smart Sheet Metal Workers Local 66

Rusty Whitney, Sheet Metal Worker  
Smart Sheet Metal Workers Local 66

Dan L. Crawford, Safety Director  
DBM Contractors, Inc.

Monica Silva, Owner  
West Seattle Skin Care

James W. Fahselt  
Resident

Robert Killian, M.D.  
Resident

Candice Chevallier, Principal  
Lee & Associates

Peter Hogenson  
Resident

Robert Gilbertson  
Smart Sheet Metal Workers Local 66

Brian Collins  
Resident

Matthew MacLean  
Resident

Brenda M. Carlson  
Resident

John Schaedler, Vice President  
Aqua Quip

Pepper Schwartz  
Resident

Alexis Pontikis  
Resident

Everet Billingslea, Corporate Secretary  
Alaska Marine Lines, Inc.

Lynn Frasier  
Resident

Marissa Kaiser  
Resident

Heather Kirk, Principal/Interior Designer  
Kirk Riley Design

Chrystal Montgomery, Apprentice  
Western Washington Sheet Metal

Benjamin Garrett, First Vice President  
Kidder Matthews

Davide Brenner  
Resident

John Allen, Foreman  
Smart Sheet Metal Workers Local 66

Chase Boone, Sheet Metal Worker  
Smart Sheet Metal Workers Local 66

Paul R. Dalton, President  
Pacific Fire & Security

Michael Hampton  
Resident

Travis Metzger, Business Agent  
Cement Masons and Plasterers Local 528

Jeffrey Walcker, Service Supervisor  
Smart Sheet Metal Workers Local 66

Paul Robinett, President  
Hermanson

Kyle Victor, Director of Sales  
McKinstry

Rebekah Gibbs  
Resident

Maureen Bekemeyer  
Retired

Patrick Schulz, Journeyman  
Sheet Metal Workers Local Union 66

Rodney Lowery, Journeyman  
Sheet Metal Workers Local Union 66

Barbara Lince  
Resident

Peter Charbonnier, Owner  
Populuxe Brewing

Jimmy Blais, Director  
Merlino Properties

Robert Anderson  
Local 528

David Gough, Director  
Hermanson Company

Jill Andersen, Owner  
Horseshoe Boutique, Inc.

Heidi Kirk, Processing Manager  
Evergreen Home Loans

Kevin E Currier, Director of Operations  
NWSS

Lori Noto  
Resident

Alan Lyphardt, Journeyman  
Local 66 SMWIA

Gillian Marsden  
Resident

David Frerk  
Retired

Rosemary Frerk  
Resident

Kathleen DuRoss  
Resident

James McIntire  
Former State Treasurer

Sharon Parker  
Resident

Amanda Twiss  
Resident

Liam MacDonald  
Resident

Philip H Wells, President  
Wells Enterprises Inc

Sean Stephens, Project Superintendent  
Mckinstry Co

Jeff Ficks,  
Ski's Painting

Rachel Bowers, Outside Sales  
Pacific Lamp & Supply

Mary Ferguson  
Resident

Randell Finley  
Resident

Lan Schiefelbein, Region Sales Manager  
Star Rentals, Inc.

Thomas Lawson  
Resident

Robert G Number  
Private citizen

Nick Carkonen, Senior Vice President  
CBRE

Leah Masson  
Resident

Michael Johnson, President  
Gray & Osborne, Inc.

David K (Deke) Jones, General Manager  
SBMC

Kevin Topping, Principal  
Top Tax Services

Jerry A Klundt, Corporate Secretary  
Suzie Gildea Group

Steve Lougheed  
Resident

Alan Nay, President  
World Famous LLC

Adam Swarthout, Journeyman  
Smart Sheet Metal Workers Local 66

Peter Schrappen, VP  
Northwest Marine Trade Association

Daniel Meyers, Sr. Vice President Project  
Management  
Madison Marquette

Ellen R Gillette, Broker  
Windermere Real Estate

Mary Catherine Halvorsen  
Resident

Richard Krochalis  
Private citizen

Brent Bauer, Board Chairman & Founder  
Fulcrum Technologies, Inc.

Daniel Marconi, Broker  
CBRE

Daniel S. Fullton  
Resident

Jon W Gerhardt  
Resident

Mary Jean Ryan  
Resident

Scott A Waxler  
Smart Sheet Metal Workers Local 66

Stephen J. Waszak, M.D.  
Resident

Jeannette M Johnsen  
Resident

Patrick Callahan , Chief Executive Officer  
Urban Renaissance Group

Doug Moore  
Resident

Ilda Dos Santos Sousa  
Resident

Allison Sander  
Resident

Nancy Karason  
Seattle Downtown Resident

Steven Charles Musser, Business Agent  
Smart Sheet Metal Workers Local 66

Roger Nyhus, President & CEO  
Nyhus Communications

Arlene K. Read  
Resident

Kris McLean  
Resident

Megan LaRiviere, Board Member  
Sodo BIA

Roselynn Hardy, Vice-President  
Camco Electric Inc

Marilyn Hoe, Secretary/Treasurer  
Wells Enterprises, Inc

Steven J Schwartz, Senior Vice President  
CB Richard Ellis

Patricia Nicola  
Resident

Bryce Peterson  
Resident

Cliff Shelton, President  
Scientific Supply & Equipment Inc.

Andrew H. Pritchard  
Resident

Paul Symington  
Resident

George Cappleman, Owner  
One Stop Services

Ari Hoffman, Owner  
Amusements On Demand

Darren Marshall, General Manager  
Office Depot

Christina Mesaros  
Resident

Paul Mesaros  
Resident

Robert Boyd, Journeyman  
Smart Sheet Metal Workers Local 66

Kurt Raese  
Resident

Dena Suzuki, Corporate VP  
Micro Current Technology, Inc.

Dahni Malgarni-Logar  
Resident

Stephen Kenneth Van Dyck, Partner  
LMN Architects

Candace Barron  
Resident

Jordan Ritzman  
Resident

Ronald Greer  
Resident

John Stephanus  
Resident

John C Downing,, Managing Member  
Capstone Commercial Real Estate Advisors

Doug Dreher, President & CEO  
The Hotel Group

Michael Krahn, Managing Member  
Manna Cashflow LLC

Janet Shipley  
Resident

Shahbano Agha  
Resident

Stephanie Lee-Williams  
Resident

Shahab Khademi  
Resident

Julianna Kolar Khademi  
Resident

Henry Mah  
Resident

Marnie Hendrix  
Resident

Brian Burmester  
Resident

Joel Burgess  
Resident

Daniel Lim  
Resident

Erica Vincent, President  
Elita Living Real Estate LLC

Sylvia Schweinberger  
Schweinberger LLC

Christine Aamot, Owner  
Pandora Investments, LLC

Dennis E. Noland, President  
Shiftpoint Strategies Inc

Stephen R. Jones  
Resident

Mike Mortenson  
Resident

Rich Lacher  
Resident

Jana Downing, Director  
Ariadna Group LLC

Tom Bennett, SR PM  
Smartcap Construction

Erich Keller  
Resident

Jordan Selig, Executive Vice President  
Martin Selig Real Estate

Stuart Dunwoody  
Resident

Sean Cavanaugh  
Local 66

Penton Mott  
Resident

Joshua Jay Bryant  
Resident

Robert Shipley, Lead Asset Manager  
SMARTCAP

Matt Laird  
Resident